

## 2026 Hotel Del Coronado Leaders' Incentive Getaway

Meet the specifications below, and you and a guest will be invited to join other top-producing agents next summer for an unforgettable experience.



Illinois Mutual is announcing a new incentive for our top producing agents. Reach minimum qualification levels outlined for DI, Life or Worksite sales to enjoy an exciting getaway in 2026!

### 2026 DI Leaders' Incentive Getaway Qualifications

#### Agents:

\$25,000 annualized **paid** premium from January 1, 2025 through December 31, 2025, and a 13-month 87% premium persistency\*, qualifies the agent and a guest for the incentive getaway.

#### New this year: Extra night's stay available and persistency buy in!

- If the qualifying agent writes \$10,000 annualized paid life or annualized issued worksite premium, the agent and guest will be awarded an additional night's stay.
- Persistency Buy In: A maximum two % point "buy in" is available with this incentive. \$20,000 additional annualized paid DI premium = 1% point.

April 26 - April 29, 2026

Hotel Del Coronado • San Diego, CA



\*Calculated January 15, 2026.

Agent Use Only (continued on back)

## Additional Specifications:

- Qualifying products are Disability Income Insurance (Policy Form DI105), Simplified Issue DI (Policy Form WSD07) and Business Expense Insurance (Policy Form BE105). DI105 policies with the Non-cancelable Policy Rider (Policy Form 9251) attached are excluded from this incentive.
- Agents must have active status, as defined by Illinois Mutual, and a 13-month 87% premium persistency\* at the time of the incentive. Only writing agents appointed direct with Illinois Mutual or through a qualified General Agent are eligible.
- Cash substitutions in lieu of the incentive getaway are not available. No cash awards will be made available in the event of cancellation.
- Accommodations and amenities at the time of the incentive getaway are subject to change, based on availability.
- Agents must meet minimum qualification requirements for Life, DI or Worksite. Premium for Life, DI and Worksite products may not be combined to qualify for the incentive getaway.
- Calculation of paid premium will be completed on the 15th day after the incentive period ends.
- Illinois Mutual determines final recipients. Qualifiers determined January 2026.

Call us for more details, and start  
selling today to qualify for this getaway!  
(800) 437-7355, Option 2 | [Sales@IllinoisMutual.com](mailto:Sales@IllinoisMutual.com)



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*\*Calculated January 15, 2026.*

*Guests must be 21 years of age or older at the time of the incentive getaway.*

*The value of this getaway will be reported on the recipient's 1099-NEC for 2026. Illinois Mutual and its representatives may not give legal or tax advice. An accountant or attorney should be consulted regarding individual circumstances.*

*Not available in AK, DC, HI, NM or NY. Coverage and availability may vary in other states. For costs and details of coverage, limitations, exclusions and terms, contact Illinois Mutual.*

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