



DI 3rd Quarter Bonus Boost



Earn an **EXTRA 20%** on your 3rd quarter business.

(July 1, 2024 – September 30, 2024)

Qualify for the additional 20% Bonus Boost on your Q3 annualized paid premium by achieving one level higher than you have for quarterly incentives in 2024 year-to-date. For example:

- » If the highest quarterly incentive level for which you've qualified in 2024 is Level 1, you will have to qualify for Level 2 in Q3 to activate the Bonus Boost.
- » If you have already qualified for the highest level (Level 3), then you can activate the Bonus Boost by qualifying for Level 3 again.
- » If you have not achieved a quarterly bonus in 2024, then attaining Level 1, or above, in Q3 will activate the Bonus Boost.

Additional Qualifications:

- » 100% of the bonus will be paid after the qualifying incentive period ends.
- » Only writing agents are eligible for this incentive.
- » Qualifying products are disability income insurance (Policy Form DI105) and business expense insurance (Policy Form BE105).
- » Illinois Mutual determines the final recipients.
- » Must have active agent status, as defined by Illinois Mutual, at time of incentive delivery. Your agent's contract with Illinois Mutual will control.

Contact your DI sales team to learn more!

(800) 437-7355, Option 2 • Sales@IllinoisMutual.com